

**FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS
BID TABULATION SHEET**

IFB#: 09-07kh Recycling/Solid Waste Heavy Equipment

Buyer: Kathie Haggerty

Page 1 of 3

Bid Opening Date/Time: 8/30/06 3:00 p.m.

Vendor Name	Carter Machinery Company, Inc.	Carter Machinery Company, Inc.	Carter Machinery Company, Inc.	McClung-Logan Equipment Co.
Equipment Type – Excavator or Rubber Tire Loader	Rubber Tire Loader	Excavator	Excavator	Rubber Tire Loader
Equipment Model Offered/Delivery Date	Caterpillar 950H 60-90 days ARO	Caterpillar 312C 60-90 days ARP	Caterpillar 320CL 60-90 days ARO	Volvo L-110E 90 Days
Equipment Purchase Price	\$229,987.00	\$123,517.00	\$179,893.00	\$269,000.00
Guaranteed Maximum Maintenance & Repair Cost	\$90,050.00	\$109,500.00	\$117,000.00	\$46,400.00
Rental Equipment – if necessary	\$6,500.00/month	\$4,000.00/Month	\$5,400.00/Month	N/C
Training Program	N/C	N/C	N/C	N/C
Option A – Outright Purchase – Total Bid Price	\$326,537.00	\$237,017.00	\$302,293.00	\$315,400.00
Total Finance Charges	\$35,944.00	\$19,242.00	\$28,140.00	\$35,577.94
Option B – Lease/Finance – Total Bid Price	\$362,481.00	\$256,259.00	\$330,433.00	\$350,977.94

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Page 2 **of** 3

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Vendor Name	McClung-Logan Equipment Co.	McClung-Logan Equipment Co.	National City Municipal Finance (financing only)	Theros Equipment
Equipment Type – Excavator or Rubber Tire Loader	Excavator	Excavator	N/A	Excavator
Equipment Model Offered/Delivery Date	Volvo EC140BLC 90 days	Volvo EC210BLC 90 days	N/A	Kobelco 135SR 11-15-06
Equipment Purchase Price	\$122,900.00	\$158,448.00	N/A	\$130,450.00
Guaranteed Maximum Maintenance & Repair Cost	\$37,000.00	\$41,600.00	N/A	\$26,750.00
Rental Equipment – if necessary	N/C	N/C	N/A	N/C
Training Program	N/C	N/C	N/A	\$1,000.00
Option A – Outright Purchase – Total Bid Price	\$159,900.00	\$200,048.00	N/A	\$158,200.00
Total Finance Charges	\$16,255.00	\$20,957.00	Min amt financed - \$100,000.00 Max amt financed - \$800,000.00	\$27,483.37
Option B – Lease/Finance – Total Bid Price	\$176,155.00	\$221,005.00	N/A	\$185,683.37

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Page 3 of 3

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Vendor Name	Theros Equipment	Stafford Equipment	Stafford Equipment	Stafford Equipment
Equipment Type – Excavator or Rubber Tire Loader	Excavator	Rubber Tire Loader	Excavator	Excavator
Equipment Model Offered/Delivery Date	Kobelco SK210LC 11-15-06	Hyundai HL760-7A 12-15-06	Hyundai 140LC-7 12-15-06	Hyundai 210LC-7 12-15-06
Equipment Purchase Price	\$154,950.00	\$197,500.00	\$114,500.00	\$158,500.00
Guaranteed Maximum Maintenance & Repair Cost	\$25,350.00	\$20,000.00	\$20,000.00	\$20,000.00
Rental Equipment – if necessary	N/C	\$4,500.00/month	\$4,500.00	\$5,000.00
Training Program	\$1,000.00	\$3,600.00	\$3,600.00	\$3,600.00
Option A – Outright Purchase – Total Bid Price	\$181,300.00	\$223,800.00	\$142,600.00	\$187,100.00
Total Finance Charges	\$32,592.16	\$96,942.60	\$30,884.60	\$40,522.60
Option B – Lease/Finance – Total Bid Price	\$213,892.16	\$238,542.60	\$173,484.60	\$227,622.60